2024 ANNUAL REPORT Opening the Door for Talent

ENTRYWAY

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## **A Letter from Our Leadership**

## **National Board of Directors**

## Dear friends of Entryway,

A stable job, a safe home, and a supportive community can mean the difference between crippling uncertainty and a future filled with hope. At Entryway, we are committed to providing individuals and families with the tools they need to move beyond crisis and build lasting independence.

Homelessness has increased by 18% nationwide, underscoring the need for long-term solutions. Entryway serves as a private-sector response to this growing public challenge. While many organizations provide essential short-term aid, we focus on lasting self-sufficiency, all in partnership with the real estate industry. By connecting individuals with career training, employment, and housing, we help those in our program build stable, independent futures. And the impact on our participants is transformative.

Thanks to our supporters, partners, and team, 2024 was a year of growth. We expanded our reach, deepened our partnerships, and helped 284 individuals transition out of homelessness with a new career and a home.

None of this would be possible without you. Your belief in our mission fuels our work and turns possibility into reality. As we look to 2025, we remain committed to doing the hard work required to break down barriers and open doors to opportunity for the hundreds of individuals that come into our program.

Thank you for being part of this journey. Together, we are creating lasting change - one life, one family, and one community at a time.

With gratitude,









President and CEO



## CHRISTOPHER C FINLAY

Founder and Chairman, Entryway CEO, Middleburg Communities



**DOUG BIBBY** Former President, National Multifamily Housing Council (NMHC)



**VITO JOHN GERMINARIO** CEO, Glass Projects Resource, Inc.



**JAMILA HOUSER** Chief Operating Officer, Agency Team,

PGIM Real Estate



**TYRONE POOLE** Founder & CEO, OneApp



MARC ROBINSON

Managing Partner, Stout Ventures







**JESSIE BARTER** Founder, Charger Ventures, Inc.

## MARGO DRAKOS

Managing Director, Draper Richards Kaplan Foundation (DRK)



### **SCOTT HERMANN** CEO, IDIQ



**CHRISTY MCFERREN** 

President, Catalyst







**BRIAN RICHOTTE** 

Director Of National Accounts, Ferguson Enterprises



Executive Vice President, Community Engagement, Walker & Dunlop



## **OUR MISSION**

Entryway is a national nonprofit organization that transitions individuals and families at risk of or experiencing homelessness to economic self-sufficiency by providing career training, employment, and housing opportunities in partnership with the real estate industry.

## **OUR VALUES** Entryway's core values create a framework for organization-wide actions.

These values guide everything we do, including how we interact with our program participants, how we interact with our partners and community, and how we interact with our colleagues. As we grow, our processes and strategies may change, but these values will remain the same.



## LISTEN AS D'AARRON SHARES HIS STORY.

Click here to watch the full video.

 $\heartsuit$  Humility

- Innovation Ì
- Collaboration

### **HIRED BY**

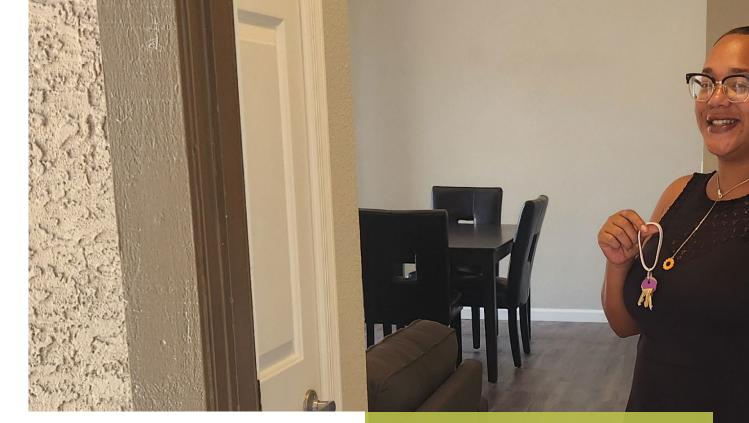
WS enhancing lives

"This program works. I am living proof of it. If you're willing to put in the work, if you're dedicated, if you have the energy, if you have a positive attitude, it works. I now have a career. It has been a life saver."

D'AARRON Maintenance Tech, CWS, North Texas

## 2024 SUCCESS STORY

Atiana: How One Opportunity Created Stability and Hope for a Family



## Losing her home was never part of the plan, but finding a path forward became her greatest challenge and triumph.

"One minute, we're OK—the kids are in school, we're secure. The next, I'm figuring out where we'll sleep, what we'll eat, how to make it all work...It's terrifying. Especially when you never thought this could happen to you."

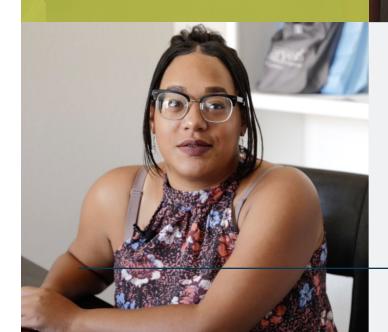
Atiana, a single mother of two, was pregnant with her third child when she lost her housing. She made the painful decision to send her children to live with their father while she sought refuge at Maggie's Place, a community for pregnant and parenting women. During her year at Maggie's Place, Atiana joined Entryway, earning certifications, completing Savvy Leasing's Uplevel Leasing course, and preparing for job interviews. Her dedication paid off — she was hired as a Leasing Agent at a luxury Greystar property, where she now lives with her baby boy and supports her mother, who also faced housing struggles.

Recently, Atiana returned to Maggie's Place to co-lead an interviewing workshop for other moms, inspiring them to pursue Entryway training. Her story even encouraged her cousin—who left a domestic violence situation—to join Entryway. Today, her cousin works with an Entryway industry partner, is pursuing a bachelor's in business administration, and has her own apartment nearby.

By helping Atiana rebuild her life, her son has a stable home, her mother has a safe place to live, and her cousin has a path to economic independence. One program, one opportunity, and one transformed life can uplift an entire family—and inspire a community.

## "A year ago, you could not have told me this is where I would be."

ATIANA Leasing Agent, Greystar, Arizona





## LISTEN AS ATIANA SHARES HER STORY.

<u>Click here</u> to watch the full video.

"Entryway gave me an opportunity to make a fresh start and helped me find a career and position I love."

### MARC

Maintenance Technician, Bridge Property Management, Central Florida

## 2024 SUCCESS STORY

**HIRED BY** 

MANAGEMENT

BRIDGE

PROPERTY

## Marc: Opening the Door for Talent

Marc knew he wanted more for himself and his son. Living with a friend while working temp jobs, he dreamed of a stable career that would provide the foundation for a better future.

When Marc attended a recruitment presentationatValenciaCollege—anEntryway referring partner—he saw a pathway to turn his dream into reality. Determined to build his skills, he completed Valencia's Residential Maintenance Technician program, earning certifications in HVAC, CAMT, OSHA, NCCR, and CPO.

After graduating, he was ready for the next step but needed the right opportunity to launch his career and secure a home for his family. With guidance from Entryway's Executive Director, Jessica Corton, Marc navigated the job search and found the perfect fit with Entryway partner Bridge Property Management. His strong work ethic and positive attitude earned him a fulltime role as a Maintenance Technician—an opportunity that changed everything.

With a steady career and stable income, Marc and his son moved into a home of their own, leaving behind temporary arrangements for a future built on security and self-sufficiency. In November 2024, he celebrated one year of employment with Bridge and officially graduated from Entryway's program—a testament to perseverance, support, and the power of one life-changing opportunity. "My two teenage daughters have since been reunited with me because I now have proper and adequate housing for them, and I can care for them financially! I didn't know that there were programs like this, I was starting to give up hope that I could ever get my life back on track."

TASHA Maintenance Tech, Freeman Webb, Nashville

# 2024 SUCCESS STORY **Tasha**

Tasha came to Entryway in 2023 to build a better life for herself and reunite with her children. At the time, Tasha was struggling to maintain permanent housing due to bad credit, despite holding down a steady job at the same restaurant for three years. She was separated from her children, but her determination never wavered.

Through Entryway, Tasha was hired by Freeman Webb as a Housekeeper. In just a few months, her hard work and dedication paid off. Not only was she promoted to a Maintenance Technician, but she was also able to bring her children home. In 2024, Tasha graduated from Entryway, holds her CPO and EPA certifications, and is excelling in her career. She has even joined the Greater Nashville Apartment Association's LEAD program, further advancing her skills and leadership potential.



# 2024 SUCCESS STORY Michael and Jessica

## In May 2023, Michael and Jessica faced an unexpected crisis that would test the strength of their family.

In the 2023 annual report, we shared Michael and Jessica's journey from homelessness to hope with Entryway. Today, Michael and Jessica have surpassed one year of employment, graduated from Entryway's program, and are thriving. In Jessica's words, "We owe everything to Entryway... You showed us that there are people out there that truly do care...and follow through." View their inspiring story sponsored by Entryway partner H.O.M.E. by Funnel Leasing. "The Entryway program has helped me discover that I have lots of skills from my career in the Marines that can be transferred over to the multifamily industry. We learn how to be punctual, work with our hands, and work as a team — all skills that help in this career."

### PETER

Maintenance Tech, ParaWest Management, Houston

# 2024 SUCCESS STORY Amanda

At the end of 2023, Amanda was facing housing instability after divorce and seeking a new pathway to stability for her and her children. Seacoast Church connected her to Entryway South Carolina for help. She began Entryway's training in Charleston and doubled down on her commitment by attending the Industry Pathways Leasing Agent Training, offered by Entryway South Carolina and the Upper State Apartment Association (USAA) in Greenville.

She quickly stood out as a star student, and her hard work paid off when she was hired by Bell Partners in January 2024. Over the next 12 months, Amanda immersed herself in the multifamily industry, joining multiple committees through USAA and excelling in her role with Bell Partners.

In January 2025, Amanda celebrated her oneyear work anniversary, graduated from Entryway, and was named Leasing Rookie of the Year by the Upper State Apartment Association of South Carolina!



## Training and **Upskilling Talent** for **Opportunity**



### In 2024, Entryway strengthened its career training programs to help participants stand out in the multifamily industry.

Our blended training approach combines self-guided online learning with in-person instruction, equipping participants with both foundational knowledge and hands-on experience. This year, we leveraged online courses from Grace Hill, the National Apartment Association, and SkillCat to provide specialized training tailored to multifamily housing careers. These platforms equipped participants with industry-relevant knowledge and certifications to help them succeed.

In addition to online learning, we partnered with multifamily industry professionals who generously volunteered their time and expertise. Instructors from companies such as Chadwell Supply, Harbor Group Management, The Liberty Group, Sherwin Williams, Savvy Leasing, and local apartment associations led in-person classes, offering real-world insights and hands-on training.

By investing in career training, Entryway empowers participants with the skills, knowledge, and confidence to secure stable, upwardly mobile jobs in the multifamily sector.

## Certifications achieved by participants:

### **TECHNICAL AND SAFETY**



ENTRYWAY PARTICIPANTS RECEIVED THEIR EPA ensuring they are properly trained to handle and dispose of chemicals.

**ENTRYWAY PARTICIPANTS RECEIVED OSHA 10** ensuring they are properly trained in maintaining a safe work environment.

**ENTRYWAY PARTICIPANTS RECEIVED THEIR HVAC** 

an important and high-demand qualification for maintenance careers that can lead to higher earning potential and advancement.

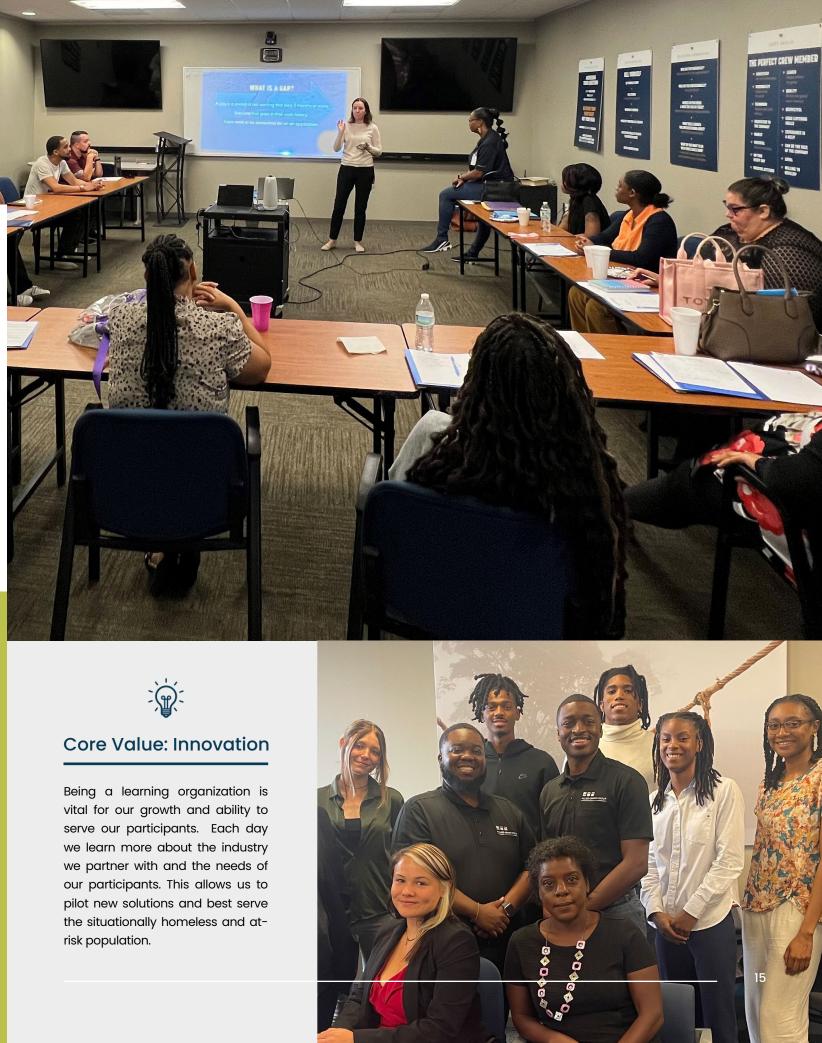
### **OCCUPATIONAL TRAINING PROGRAMS**



**A LEASING TRAINING PROGRAM** including Certified Apartment Leasing

including Certified Apartment Maintenance Technician curriculum.

**ENTRYWAY PARTICIPANTS COMPLETED A GROUNDSKEEPING TRAINING PROGRAM** 





## 2024 Program Impact

618	ENROLLED, SCREENED, AND ELIGIBLE PROGRAM PARTICIPANTS	+16% FROM LAST YEAR
531	PARTICIPANTS COMPLETED THEIR ONLINE TRAINING	+13% FROM LAST YEAR
320	PARTICIPANTS COMPLETED THEIR INSTRUCTOR-LED TRAINING	+56% FROM LAST YEAR
238	PARTICIPANTS RECEIVED EMPLOYMENT	+74% FROM LAST YEAR
284	PARTICIPANTS AND FAMILY MEMBERS TRANSITIONED OUT OF HOMELESSNESS	+58% FROM LAST YEAR

## $\sim$

### Core Value: Outcomes Driven

Entryway prioritizes measuring for impact to inform strategies and initiatives to best serve at-risk individuals and families and our employment partners. In 2024, we continued to add tools to more effectively track data and evaluate outcomes toward accomplishing our mission.

## Demographic Breakdown

Age Breakdown	%
18-25	23%
26-30	15%
31-40	31%
41-50	17%
51-59	11%
60+	4%
60+	4%

Gender Breakdown	%
Male	41%
Female	59%

Race and Ethnicity Breakdown		
Asian/Asian American		
Black/African American		
First Nation		
Middle Eastern		
Native Hawaiian/Pacific Islander		
Other		
Two or More Races		
White/Caucasian		
Hispanic/Latino		
Missing/Refused/Unknown		

%	
2%	
61%	
1%	
1%	
1%	
6%	
8%	
20%	
13%	
12%	
75%	



## **Stepping into** Impactful **Solutions**

When a participant completes the Entryway program after one year, the financial impact per person plus savings to the community is approximately \$95,750!

### TOTAL ENTRYWAY FINANCIAL IMPACT PERPERSON + SAVINGSTOCOMMUNITY:

\$95,750

**SNTRYWAY** 

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AYTALENT.ORG

TRAINING

**2024 FINANCIAL IMPACT: \$13.5 MILLION** 

**2024 BUDGET: \$2.76 MILLION** 



average \$19.60 - a 291% increase in income.

\$50,465 Average per-person increase in income, benefits, housing discount, and goods and services received from Entryway \$36,437 Average per-person savings to a community when an individual is transitioned out of homelessness to self-sufficiency \$8,848 Average per-person taxes going back into a community 73% Of participants hired and housed in 2024 were still with their original employer 37% Of hired participants had dependents in their household in 2024 9% Of participants hired in 2024 were veterans

## In 2024, hired Entryway participants reported an average pre-program hourly wage of \$5.01 but were hired at an

## **Program Markets**

 $\bigstar$ 

Entryway serves 12 markets across the U.S. and continues to expand reach within existing markets. In 2025, Entryway will launch its 13th market in Columbus, Ohio.



ARIZONA ATLANTA CENTRAL FLORIDA CENTRAL TEXAS DENVER HOUSTON NASHVILLE NATIONAL CAPITAL REGION NORTH CAROLINA NORTH TEXAS PHILADELPHIA SOUTH CAROLINA

## **INDUSTRY PARTNERS** Talent at **Your Doorstep**

Twenty-four multifamily companies joined our existing industry partners to have access to our pipeline of prescreened, trained candidates for their open on-site positions. In return, they provide full-time employment and discounted housing opportunities to those hired. Entryway's featured partners hired three or more participants in 2024. For a current list of partners, visit entrywaytalent.org/program-partners.

	Acento Real Estate Partners		FCA Management		Pennrose
•	AdaLease Property Mgmt.	•	Freeman Webb	•	PRG Real Estate
•	Allegiant Carter Property	•	Gables Residential	•	PGIM Real Estate
	Management	•	Gates Hudson	•	RADCO
•	Allied Orion	•	GEM Management	•	RangeWater Real Estate
•	AMCS	•	Grady Management	•	Railfield
•	Asset Living	•	Greystar	•	RedPeak Properties
•	Avanath	•	Grubb Properties	•	RPM
•	Avenue5 Residential	•	Griffis Residential	•	<b>RREAF Hospitality</b>
•	Audubon	•	GWR	•	ResProp
•	Banner Property Management	•	Hayden Properties	•	<b>Riverstone Communities</b>
•	Bell Partners	•	HHHunt Property Management	•	RR Living
•	Birge & Held	•	Horning Brothers	•	Sales, Inc.
•	Bonaventure Realty Group	•	IMT Residential	•	Simpson Housing
•	Borger Management	•	IRT Living	•	Sterling Group
•	Bricklane Properties	•	Jair Lynch	•	Steward + Helm
•	Bridge Property Management	•	JPI	•	Stone Mountain Properties
•	CAF Capital Partners	•	Kettler	•	Sunbelt Multifamily
•	Cardinal Group	•	Kinstone Communities	•	Sync Residential
•	Charger Ventures	•	Lion Real Estate	•	The Wolff Company
•	Collett Capital	•	LUMA Residential	•	Tribridge Residential
•	Community Housing Partners	•	Marsh Properties	•	Trion Properties
•	Concord Rents Management	•	MAXX Properties	•	Walton Communities
•	<b>Continental Realty Corporation</b>	•	Middleburg Communities	•	Wendover Housing
	(CRC)	•	Mill Creek Residential		Partners
•	Cortland Partners	•	Mission Rock Residential	•	WesternWealthCommunities
•	Crescent Communities	•	Monument Real Estate Services	•	West Shore
•	Cushman & Wakefield	•	Monarch (MIMG)	•	Winn Residential (NC
•	CWS Apartments	•	Morgan Properties		Community)
•	Dominium	•	New Earth Residential	•	ZRS Management
•	Easlan Management	•	Olympus Property Group		
•	ECI Group	•	Parawest		
•	Eller Residential Living	•	Park Properties		
•	Equity Residential	•	Pedcor		
•	First Communities	•	Pegasus Residential	Inc	dicates New in 2024
I					



"We greatly value our partnership with Entryway. They have played a crucial role in providing us with qualified, dedicated team members, and as a result, our company has become stronger."

### **KIMBERLY GRAHAM AUTHUR**

Managing Partner - Operations, ParaWest Management

22

2024 Industry Partners





BRIDGE DOMINIUM PROPERTY MANAGEMENT











### **Core Value: Collaboration**

Our organization was founded and built on collaborative partnerships with community agencies, real estate companies, corporate sponsors, volunteers, program participants, and teamwork among staff. As we grow, we continue to keep collaboration in the DNA of our organization, fueling our ability to successfully achieve our mission.

## 2024 Events

Thank you to all who volunteered, attended, and donated to our events in 2024!



ENTRYWA

ENTRYWAY

Denver Topgolf and Brainstorming Event

North Texas Topgolf and The Big Pitch Event



Central Florida Entryway to Excellence Event

North Carolina Topgolf Event



## ENTRYWAY

## Thank You to Our Volunteers

# 379 VOLUNTEERS 60 COMPANIES DONATED 3,100 VOLUNTEER HOURS IN 2024

### **Core Value: Humility**

We will be respectful of everyone and listen to their unique voice and opinion. We treat others how we would want to be treated. We will do our work with an attitude of service and display quiet confidence to further advance our mission.

## **VOLUNTEER SPOTLIGHTS:**



## Mike and Paige Handza

**Atlanta City Advisory Board** 

Mike and Paige Handza of Imperium Development Partners have a long history of giving back to others in both their personal time and through their professional endeavors. When they learned about Entryway, a cause that intersected their experience in real estate with providing a hand up to at-risk and vulnerable families, they

were eager to get involved. They joined Entryway Atlanta's City Advisory Board in September 2024 and immediately jumped into action. Together they raised over \$70,000 for the annual Topgolf event that took place in November.

"Mike and I are committed to partnering with Entryway, recognizing the transformative potential they bring to the real estate sector in fighting situational homelessness. Our alliance is our vow to confront this challenge head-on, lighting the path to a brighter, more hopeful future for those eager to succeed with the right support. Entryway is crucial in forging a promising future for our nation, and we are proud to champion this impactful organization in effecting substantial change in our communities." - Paige Handza, Imperium Development Partners





## **Adriana Rosas**

Assistant Manager, MAXX Properties

Adriana Rosas, Assistant Manager at MAXX Properties, and volunteer mentor with Entryway Arizona, dedicates her time to mentoring others facing similar life challenges she once experienced. Passionate about giving back, she invests in her mentee Liliana's future by helping her establish a bank account, completing a GED program, and offering extensive leasing support in a supportive yet independent environment.

## 2024 Entryway Annual Awards

### Congratulations to Entryway's national award winners!

Congratulations to Entryway's national award winners! Winners were chosen based on a set of criteria for individuals and companies who went above and beyond to further advance our mission.

National Ambassador of the Year: SHARP GILLESPY National Industry Partner of the Year: GREYSTAR

### National Philanthropy Partner of the Year: DRAPER RICHARDS KAPLAN FOUNDATION

Some Entryway local markets also presented awards to those who made a significant contribution to their efforts. Each local winner received their award in hand from their local Executive Director.

### Atlanta

Ambassador of the Year Jack Weissman Volunteer Team of the Year Real Floors, Inc. Industry Partner of the Year IRT Living Philanthropy Partner of the Year Walton Communities Referring Partner of the Year Goodwill of North Georgia Topgolf Fundraisers of the Year Mike and Paige Handza

### **Central Florida**

Ambassador of the Year Funnel Leasing Volunteer of the Year Pam Pederson Industry Partner of the Year Allegiant-Carter Philanthropy Partner of the Year AAGO Foundation Referring Partner of the Year Rescue Outreach Mission

### Denver

Ambassador of the Year Lynett Brockman Industry Partners of the Year RedPeak Properties MAXX Properties Philanthropy Partner of the Year Avanti Residential Referring Partner of the Year Jewish Family Services

### Houston

Ambassador of the Year David Barnhart Industry Partner of the Year AOG Living Philanthropy Partner of the Year Simmons Bank Referring Partner of the Year Star of Hope Mission

### Nashville

**Industry Partner of the Year** Freeman Webb



### North Texas

Ambassadors of the Year Michelle King & Jim Rainbolt-Bailey Volunteer of the Year Travis Allen Industry Partner of the Year Apartment Association of Greater Dallas Philanthropy Partner of the Year United Way of Metropolitan Dallas Social Innovation Accelerator Program Referring Partner of the Year Austin Street Center

### South Carolina

Volunteer of the Year Monica Begg Industry Partner of the Year Grayco Properties Philanthropy Partners of the Year Jane and David Perry

## Thank You to Our City Advisory Boards

## Arizona

- Chapin Bell, CEO, PB Bell
- Bry Carter, VP of Sales and National Recruitment, The Phoenix Staffing
- Gary Damore, Principal, Cultivate Consulting Services, LLC
- Libby Ekre, Principal, Bryten Real Estate Partners
- Lucas Haldeman, CEO, SmartRent
- Josh Hartmann, CEO, NexMetro
- Robert Hicks, Division President- West, Asset Living
- Michelle Jensen, CPO, PB Bell
- Lesa LaRocca, Division President, Southwest & North Central, Avenue 5 Residential
- Courtney Levinus, President & CEO, Arizona Multihousing Association
- Jay Petkunas, CAB Chair, CEO, The Wolff Company
- Jennifer Staciokas, President, Western Wealth Communities

## Atlanta

- Rick Burkhalter, President, Sales Inc.
- Chris Burns, Senior Vice President, Willow Bridge Property Management Company
- Marchellee Clemmons, CEO, Essential Staffing Solutions
- Tiffanie Dowd, Managing Director of Experience, RangeWater Real Estate
- Patrick Flanigan, Vice President, POPIC LLC
- Jack Geraghty, Development Associate, Pine Grove Communities
- Sharp Gillespy, Director of Business Development, OneApp
- Natalie de Guardiola, Director of Asset Management, Vista Realty Partners
- Dan Haefner, SVP Multifamily Housing, OMNIA Partners
- Paige and Mike Handza, Managing Principal, Imperium Development
- Ali Jamal, Chief Executive Officer, Stablegold Hospitality
- Tamika Johnson, Director of Strategic Projects, RangeWater Real Estate
- Dr. Debbie Phillips, President, The Quadrillion
- John Rebol, Founder, Xtreme Wellness LLC
- Jamie Teabo, Senior Managing Director, Real Estate, Southeast, Greystar Real Estate Partners
- Matthew Teague, Development Director, Walton Communities
- Jack Weissman, CAB Chair, CFO, Real Floors
- Dennis Weyenberg, Chief Operating Officer and Managing Director, Higginbotham HR Services



## **Central Florida**

- Heather Alzate, VP of Education, Apartment Association of Greater Orlando
- Kara Bonzheim, VP of Business Development, Essential Staffing Solutions
- Dean Christian, Outside Sales Rep, WinSupply West Orange
- Tyler Christiansen, CEO, Funnel Leasing
- Marchelle Clemmons, CEO, Essential Staffing Solutions
- Alex Colasuonno, Vice President, Bridge Property Management
- Joelis Barandica-Rodriguez, Operations Manager, Occupancy Heroes Incorporated
- John Finotti, Principal/Sales Manager, WinSupply West Orange
- Shawn Geddes, Business Development Manager, First Onsite Property Restoration
- Matt Gladden, Founder/Partner, Community Concierge Services
- Tyler Goss, Regional Director Florida, OneApp Guarantee
- Julia Hayden, Regional Manager, Middleburg Communities
- Bryce Heath, Account Executive CFL, Real Floors
- Shaun Herskowitz, Managing Director of Property Management, RangeWater
- Nicole Johns, Director of Multifamily Sales, Tempest Roofing
- Erin Kagan, Manager of National Accounts, Multifamily, Ferguson Enterprises
- Hollie McCall, Director of Marketing and Events, DBK, Inc.
- Melissa Miller, SVP, Property Management, Allegiant-Carter
- Seth Otey, Vice President, ZRS Management
- Ashlee Partin, Sr. Regional Account Executive, Affinity Waste Solutions
- Pam Pederson, Chief Narrative Architect, Enthusiastically Consulting
- Kara Rice, VP of Education, Swift Bunny
- Lee Rogers, Vice President, Asset Living
- Carissa Stewart, Vice President of Property Management, FCA Management
- Tami Swanson, Division Vice President of Multi Family, Massey Services
- Amanda Torres, Property Ops Associate, Richman Property Services
- Lori Trainer, National Account Manager, We Do Trash
- Christina Vaughan, SE Project Manager, Tri-Star Roofing & Construction
- Kara Young, Regional Operations Manager, Wendover

ent Association of Greater Orlando nent, Essential Staffing Solutions upply West Orange

ffing Solutions Property Management Manager, Occupancy Heroes Incorporated nSupply West Orange anager, First Onsite Property Restoration nity Concierge Services MeApp Guarantee ourg Communities of Floors Property Management, RangeWater es, Tempest Roofing es, Multifamily, Ferguson Enterprises Events, DBK, Inc. Multifamily, Ferguson Enterprises Events, DBK, Inc.

ty Management, FCA Management <sup>•</sup> Multi Family, Massey Services Richman Property Services Ve Do Trash ri-Star Roofing & Construction er, Wendover

## **Central Texas**

- Emily Blair, CAB Chair, Executive Vice President, Austin Apartment Association
- Andrea Eaton, General Manager, Real Floors
- Theresa Ebner, Director of Asset Management, Texas, LDG Development
- Stan Gill, Director of Talent Acquisition, CWS
- Lyndsay Hanes, President, Metric Property Management
- Eric Leonard, Partner/VP of Business Development, We Do Trash
- Marla Mohr Moss, Director of Training & Revenue Management, Spherexx
- Brett Pitt, Managing Principal, Merriman Pitt Anderson
- Kendall Pretzer, CEO, Grace Hill
- William Talbot, Partner/Chief Investment Officer, Maslow's Properties
- Renee Zahn, Managing Director, Greystar Real Estate Partners

### Denver

- Cara Athmann, COO, Cardinal Group
- Teri Bell, Director of Business Development, Spyder Construction
- Dori Brewer, CPM/CAPS, Level 10
- Lynett Brockman, CAB Chair, CEO, Career Options
- Jennifer Cooper, Fractional CMO & Founder, Evolution Marketing
- Robyn Cue, Director of Learning & Development, MAXX Properties
- Dan Flanagan, CSO, BluSky Restoration Contractors
- Brenda Gammie, Executive Vice President, Avanti Residential
- Lisa Godbehere, Vice President, Apartment Association of Metro Denver
- Pat Hutchison, CEO, Mission Rock Residential
- Lyn Jacobs, CCO/Partner, Real Floors
- Zack Jacobs, Portfolio Performance Analyst, Monarch Investment and Management Group
- Ashley Jefferson, Sales Manager, Real Floors
- Billy Lawson, VP Operations, MAXX Properties
- Yvonne Lens, Regional Director, Mountain West, OneApp Guarantee
- Michelle Lyng, President, Novitas Communications
- Eddie Moreno, Managing Partner, The Turn Company
- Nick Morrison, Director, Talent Acquisition, Cardinal Group
- Taylor Mueller, Managing Director, Real Estate, Greystar
- Jami Pichot, Senior Vice President of Operations, Griffis Residential
- Joanna Pulido, Regional Manager, West, Berkshire Residential Investments
- Terry Simone, Founding Partner, Four Mile Capital; NAA Region 8, VP
- Lori Snider, Head of Learning & Development, RedPeak Properties
- Tina Tamondong, Senior Vice President, People Services, Simpson Housing



## Houston

- Chris Bergmann Jr., Executive Vice President, CBRE
- Katie Croasdale, President, Guaranty Bank & Trust
- Chris Curry, Senior Managing Director, Berkadia
- Scot Davis, CAB Co-Chair, Senior Managing Director, Trammell Crow Residential
- Vanessa Loftus, Community Volunteer
- Dana Mendez, Regional Director, Texas/Oklahoma, OneApp Guarantee
- Matt Phillips, CAB Co-Chair, Sr Vice President, CBRE
- Nick Pontikes, Vice President Construction & Design, Satterfield & Pontikes Construction
- JC Reeves, Executive Vice President, Asset Living
- Randy Risher, Owner, The Risher Companies
- Ricardo Rivas, CEO, Allied Orion Group
- Sonya Rosenbach, CFO, AOG Living
- Peter Selber, Managing Partner, Infinity Power Partners
- Derek Speigner, Co-Founder, Arise Equity Management
- Doug Yarger, Owner, SouthCross Security

## Nashville

- Lynn Calkins, Deputy Section Leader, Litigation, Holland & Knight
- Jim Cary, Controller, OMNIA Partners
- Josh Chapman, Chief Marketing Officer, Wellvana
- Lisa Gunderson, CAB Chair, Vice President of Asset Management, Bristol **Development Group**
- Sara Hoover, Owner, CarePatrol of Middle Tennessee
- Brett Kingman, Managing Director, Investment Sales, Walker & Dunlop
- Nancy Morris, Vice President of Procurement, Freeman Webb
- Charlie Tallent, Owner, Katy's Hallmark
- Letisha Uwaifo, Chief Operations Officer, Urban Housing Solutions
- Maria Williams, Regional Business Manager, Rasa Floors
- Bridget Ziegler, CRE Managing Director/SVP, Fifth Third Bank

Dan Ford, Director of Asset and Property Management, The Clearblue Company

## **National Capital Region**

- Jamal Ahmed, Regional Sales Manager, InterSolutions
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- Daniel Din, Managing Director, NewPoint Real Estate Capital
- Mary Jo George, Partner, Ballard Spahr
- Michelle Giannini, Executive Vice President of Multifamily & Brand, Hoffman & Associates
- Kathy Mason, Principal, Greater Capital Area Realtors of DC
- Brenda Ntim, Director, Strategic Finance, Hogan Lovells US LLP
- Bobbie Pollard, VP Operations, Bell Partners
- Pam Rothenberg, Partner, Womble Bond Dickinson (US) LLP
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- Jane Perry, Senior Manager, Continental Realty Corporation
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- Megan Thomas, Vice President of Business Development, First Citizen's Bank
- Turner Waldrup, Owner, Lowcountry Waste Collectors
- Allie Zamfir, Principal, Tesatura Capital

Scotty Landry, CAB Chair, Managing Director, Salvation Army North Texas Area Command Durell Vieau, Vice President, Talent Acquisition & Retention, Willow Bridge Property

Susan Burke, CAB Chair, Regional Property Manager- Continental Realty Corporation

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# 88 **TOTAL DELIVERIES IN 2024**

"We love hearing about Entryway's success stories and the great work that you and your team are doing on behalf of those in your program! As always, we at CORT are proud to be able to do our part to advance your mission. We continue to be committed throughout our entire company to this partnership."

### **JEFF ROWE**

**Executive Vice President, Business Development, CORT** 

CORT \$387,064.64 **RETAIL VALUE OF DONATIONS** 

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In-kind donations made to Entryway reduced operating expenses, supported program initiatives, and helped raise additional funds through events.

## \$350,000+

CORT

## \$50,000+

**ALN Data** Catalyst Middleburg Communities

## \$25,000+

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## \$1,000+

Apartment Association of Greater Orlando Austin Apartment Association **Belfor Property Restoration** CIM Group **Crescent Communities** Furniture Services Inc. Northmarq Kara Rice WinSupply of West Orange

## **2024 FINANCIALS Overall Financial Statement**

## Support

Revenue

In-Kind Contributions

## **Total Support**

**Expenses** 

**Program Services** 

**Support Services** 

**Fundraising Services** 

## **Total Expenses**

Change in Net Assets

Net Assets, Beginning of Year

Net Assets, End of Year

Numbers reflect unaudited financials. To receive a copy of audited financials upon completion, please email info@entrywaytalent.org.



## \$2,759,311

\$387,065

## \$3,146,376

\$ 2,361,930

\$198,157

\$737,753

\$3,297,840

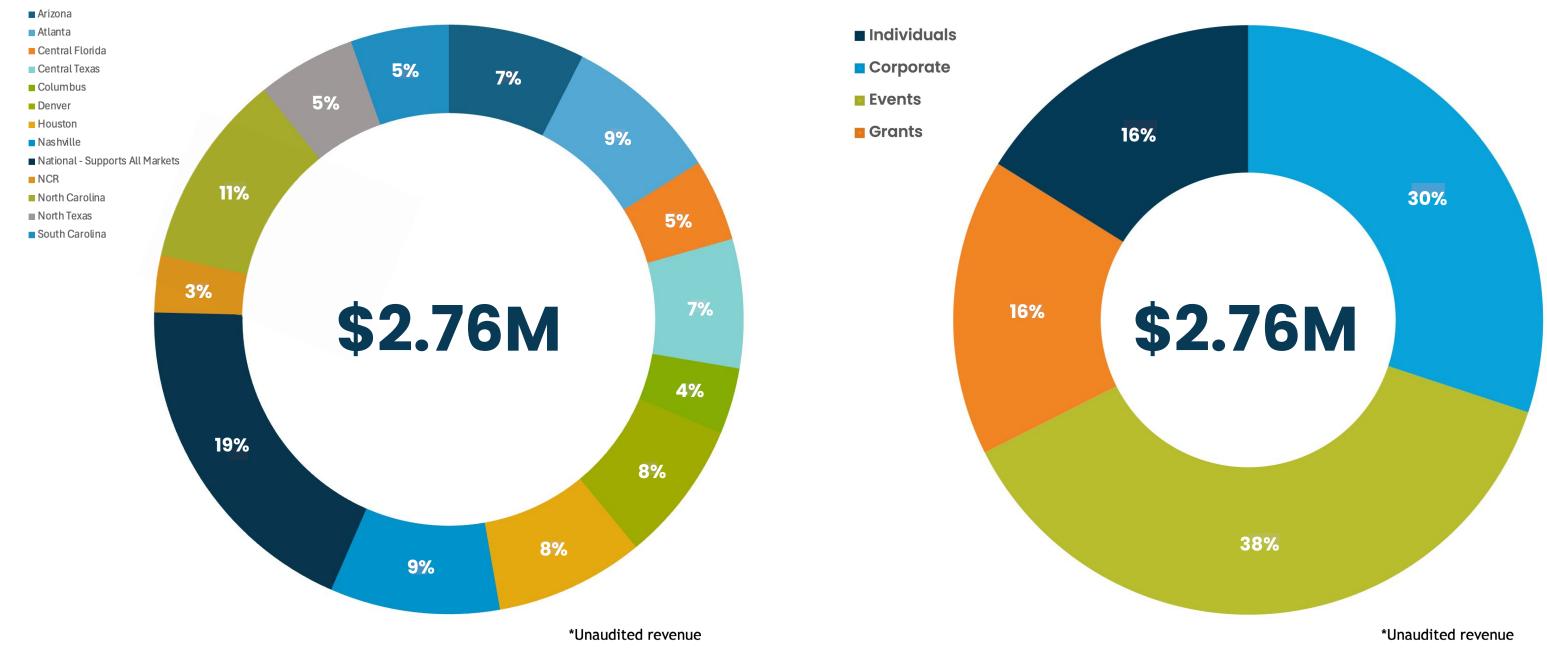
\$151,464

\$683,287

\$531,823

## **2024 FINANCIALS Revenue By Location**

## **2024 FINANCIALS** Revenue By Type



## Entryway Team



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JACKIE CAMPBELL Executive Director, North Carolina



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**KIT BAKER-CARR** 

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